

**ECONOMIC DEVELOPMENT CORPORATION  
OF WAYNE COUNTY, INDIANA**

**Board Meeting Minutes  
Monday, August 4, 2008**

**Board Members Present:** Baumgartner, Chamness, Hackman, Holman, Kem, Powell, Semler, Spears and Veramallay

**Board Members Absent:** Ahaus, Jackson and Keep

**Staff Present:** Dinkle, Doty, Groth, Hansen, Shaffer and van Niekerk

**Guests Present:** Mike Gibbs - Ivy Tech Community College  
Mary Heyob – Wayne County Commissioner  
Jeff Lane - *WQLK*  
Chris Nolte – *WKBV*  
Jeff Plasterer – Ivy Tech Community College  
George Sowers - EDC Legal Counsel  
John Zetzi, Past EDC President

**CALL TO ORDER**

Board Chairman Joe Chamness called the Board of Directors meeting for the Economic Development Corporation of Wayne County, Indiana to order at 4:02 p.m. on Monday, August 4, 2008, at the Nettle Creek Senior Center in Hagerstown, Indiana and thanked the Nettle Creek Senior Center for hosting the meeting.

**APPROVAL OF MINUTES**

**Motion by Powell, second by Kem** to approve the minutes from the July 7, 2008, monthly Board of Directors meeting. **Motion carried.**

**TREASURER'S REPORT**

**July Financial Statement**

Powell reported that our budget year to date is over budget by \$28,481.59 in July due to 3 payrolls taken out in July, annual insurance premiums, purchase of a replacement refrigerator for the EDC office, payment for national seat back advertising, membership to the Community Venture Network, down payment on green marketing advertising, and travel to several conferences and conventions. **Motion by Hackman, second by Spears** to approve the report as presented. **Motion carried.**

**EDC REPORT**

In addition to his written President's Update in the Staff Report, Dinkle reported on a recent positive site visit by Home Schools from Des Plaines, IL looking to move by January 2009 with 50 college level jobs; discussed an upcoming visit to Amarillo, TX with van Niekerk to meet with a life science prospect; reported on an the site visit late July of an Indianapolis company looking at the Dana Office Building and which we hope to have an answer by Labor Day. Dinkle also reported briefly on the upcoming Japan call trip which will be covered in more detail by Hansen.

In addition to her written Staff Report, Shaffer reported on Project Bottling – a lead from BIO 2008 conference, that she has been working on through ECI along with several other counties. She further reported that July has been busy with more technological and life science companies and that she had provided the Buxton Report to several restaurants thinking of locating in Wayne County.

In addition to his written Staff Report, Hansen reported on the upcoming call trip to Japan from September 5 – 13, 2008 which Jim Dinkle, Dennis Andrews, Steve Holman, Mary Heyob, Mayor Sally Hutton and Bob Hansen will be embarking upon. Hansen reported on the itinerary for the trip and all the preparation going into making this a successful call trip and those that have helped in the preparation.

In addition to her written Staff Report, Doty reported on the Business Retention & Expansion surveys she had been on; the EDC's Model T Booth, Request for Qualifications on the Hagerstown green industrial park, the eleven prospects that submitted their Statements of Qualifications and the progress of this endeavor.

In addition to her written Staff Report, van Niekerk reported on the upcoming life science prospect visit to Amarillo, Texas, and a possible visit to Wayne County from the South African Consulate General along with several other trade delegates from South Africa.

## **COMMITTEE REPORTS**

**A. Finance** – Powell reported that the Finance Committee discussed the general ledger, the 2009 budget, flex hours, the upcoming site visits and prospects, BR&E company visitations, the Really Cool Foods press release, and the Model T Centennial Party.

**B. Personnel** – Semler reported that the Personnel Committee discussed the Wayne County 2009 Budget, the recent site visits and Community Venture Network prospects, Kristen Shingleton of Tilson HR gave a Powerpoint presentation regarding flex hours for the EDC which the Personnel Committee is recommending to the Executive Committee for a six month trial period beginning September 8, 2008, the Really Cool Foods press release and Hansen's BR&E survey visits.

**C. Marketing** – Holman reported that the Marketing Committee discussed the 2009 Budget, the Community Venture Network prospects, Really Cool Foods press release, the Model T Party, the EDC water bottles recently purchased, the Hagerstown Eco-Park, the BR&E survey visits, the Japanese Call Trip and the recent green marketing ad being developed by Brand Acceleration.

**D. Industrial Park** – Chamness reported that the Industrial Park committee discussed the Wayne County 2009 Budget for the EDC, flex hours for the EDC Staff, an update on the Hagerstown Eco-Park, upcoming site visits, BR&E survey visitations, and the EDC's Model T Party booth.

**E. Executive** – Chamness reported that the Executive Committee discussed the 2009 Budget and that Dinkle and Jackson had attended the County Budget Workshop, Kristen Shingleton of Tilson HR gave a presentation on the flex hours being considered for the EDC staff, the Community Venture Network prospects, Really Cool Foods press release, and the EDC's involvement in the Model T Party.

### **FLEX HOURS/COMPRESSED WORK WEEK**

Kristen Shingleton of Tilson HR gave her Flex Time Powerpoint presentation which the Personnel Committee had recommended to the Executive Committee that the EDC begin a six month trial of the compressed work week for Doty, Hansen, Shaffer, van Niekerk and Groth starting September 8, 2008, which will mean that the staff will work 40 hours in 4 days, details of which will be ironed out prior to September 8, 2008. **Motion by Semler, second by Veramallay** *to begin a six month trial of the compressed work week beginning September 8, 2008.* **Motion carried.**

### **ADJOURNMENT**

**Meeting adjourned at 4:56 p.m.**

**NEXT BOARD MEETING– 4:00 p.m. on Monday, October 6, 2008,  
at the Lions Club, US 35, Economy, Indiana.**