

**ECONOMIC DEVELOPMENT CORPORATION  
OF WAYNE COUNTY, INDIANA**

**Board Meeting Minutes  
Monday, January 8, 2007**

**Board Members Present:** Chamness, Baumgartner, Hackman, Harris, Holman, Jackson, Keep, Kem, Powell, Semler, Veramallay, and Zetzl

**Staff Present:** Dinkle, Doty, Hansen, Kraft and Martus

**Guests Present:** Mary Blakefield – Associate Vice Chancellor for Academic Affairs, IU East  
David Fulton – Chancellor, IU East  
Leslie Ducey – Research coordinator, Whitewater Valley Life Science Task Force  
Dick Hamm – Ex-officio/past chair, EDC Board  
Mary Heyob - Wayne County Commissioner  
Gene Kates – Former EDC board member  
Jeff Lane - WQLK/WHON  
Karl Sharp - Member, Richmond Common Council  
Darrell Smith – *Connersville News-Examiner*  
George Sowers - EDC Legal Counsel  
Dan Wandersee – President, Centerville Town Council

**CALL TO ORDER**

Board Chairman John Zetzl called the meeting of the Board of Directors of the Economic Development Corporation of Wayne County, Indiana to order at 4:00 p.m. on Monday, February 5, 2007 at the Centerville-Abington Senior Citizen Center.

**RESIGNATION**

**Motion by Harris, second by Semler** to approve the resignation of Angie Dickman from the board of directors. **Motion carried.**

**INTRODUCTION OF NEW BOARD MEMBERS**

Zetzl introduced new board members Rhett Baumgartner, appointed by the Richmond-Wayne County Chamber of Commerce, and Roger Keep, appointed by the Town of Centerville. Each was given a few moments to introduce himself.

**APPROVAL OF MINUTES**

**Motion by Veramallay, second by Chamness** to approve the minutes from the January 8, 2006, monthly Board of Directors meeting. **Motion carried.**

**TREASURER'S REPORT**

**January Financial Statement**

Harris reported that the EDC was over budget by \$29,084.28 during January. This was because the EDC transferred one-half of the SBDC's yearly budget to them. This will even out as the year progresses and will not put EDC over budget. He pointed out that \$15,355.90 was spent on dues/subscriptions. Nearly half was the membership fee for Eastern Indiana Development

District. (\$8,644.10 remains in this line item's annual budget.) Harris also noted that the EDC transferred \$204,243.70 back to Wayne County at the end of 2006.

**Motion by Kem, second by Powell to approve the report as presented. Motion carried.**

### **CONFIDENTIALITY POLICY & CONFLICT OF INTEREST STATEMENT**

Zetzl noted that a copy of the EDC Confidentiality Policy and Conflict of Interest Statement had been distributed to each board member and asked each board member to be sure to read these and to sign and return the Conflict of Interest Statement to Valerie Johnson in the EDC office by Friday, Feb. 9.

### **EDC REPORTS**

#### **A. President's Report**

Dinkle reported that Valerie Johnson is the EDC's staff representative on the Retail Destination Task Force. She is attending a meeting in Chicago this week of the International Council of Shopping Centers. Also attending are Mary Walker, director of the Wayne County Visitors and Convention Bureau, and Renee Oldham, director of Main Street Richmond-Wayne County. He reported that Nate Feltman, Indiana Secretary of Commerce and president of the Indiana Economic Development Corp., has agreed to be guest speaker at the EDC annual meeting on April 2. Dinkle is finishing up his first round of visits to Town Councils this week and hopes to visit each three or four times a year. He noted that the closing of the Visteon plant in Connersville will affect nearly 900 workers overall, and 200 of them are Wayne County residents. He pointed out that this is a national trend for companies dependent on U.S. automakers, as Chrysler had announced 10,000 layoffs today. He cited two editorials from the Indianapolis Star, one noting that Honda's new plant is less than an hour from Connersville and might provide employment opportunities for former Visteon workers; and the other urging communities to diversify into "hot" areas such as life sciences, logistics and distribution. He said Wayne County is well-positioned for such diversification.

#### **B. Business Recruitment**

Martus said there were three new projects started and two site visits. One visit was from a company that may be interested in a large part of the Indiana Gateway Industrial Park. That park was designed with a north-south road planned through the middle of it and that is where the sewage line was installed. If the project, above, or another large project is developed, it will be necessary to move that sewage line to the eastern edge of the Gateway Park.

#### **C. Existing Business**

Hansen reported that the Richmond Common Council, Economic Development Commission and Redevelopment Commission would be meeting Feb. 5 to consider the legal documents for the Johns Manville TIF bond. This project has been underway for a year and a half and is near completion. Hansen said the city's cooperation has been essential to the success of this project. He said he had 11 visits with nine different companies in January about their plans for growth, including one agribusiness that plans major expansion and is looking at several counties. He is working with the Machine Tool Council to update marketing material.

#### **D. Community Development**

Doty reported that a Request for Proposals for new marketing materials is being circulated to P.R. firms, including local companies. She is working on closing out the CDBG for Wayne County Health Clinic and a planning grant for Cambridge City; developing an article about Wayne County for Indiana Business magazine; working with the Milton School committee on reuse of their building; working with the Chamber's Agribusiness Committee on a location for the annual Farm Tour; helping Energize ECI develop marketing materials.

Zetzl and Dinkle presented Doty a gift in recognition of her fifth employment anniversary with the EDC.

#### **E. SBDC**

Kraft reported that the SBDC started the year by helping secure \$550,000 in financing during January; another \$590,000 is awaiting approval at various financial institutions. A new state director for SBDC should be hired soon.

### COMMITTEE REPORTS

**A. Financial Committee** – Harris reported that bookkeeper Dawn James had reviewed the EDC’s eight bank accounts and what each is used for. The committee discussed two pending EDIT applications and EIDD’s need to develop a Comprehensive Economic Development Strategy for Wayne County.

**B. Personnel Committee** – Semler reported that the committee discussed both pending EDIT grant applications and the CEDS process being used by EIDD.

**C. Marketing Committee** – Chamness reported that the committee reviewed both pending EDIT applications and the EIDD CEDS project. It reviewed a proposal for Web site hit tracking.

**D. Industrial Park** – Zetzl reported that the committee discussed obtaining geotechnical studies of unsold lots in Midwest Industrial Park and Indiana Gateway Industrial Park. Sowers reported to the committee on options for expanding the industrial parks. The committee discussed EIDD’s CEDS program.

**E. Executive Committee** – Zetzl said the Executive Committee had discussed and recommended approval of EDIT Application #07-089 and EDIT Application #07-090. It also talked about the structure for helping EIDD develop its CEDS; about an appointment to the EIDD Board and another to the Learning Corporation Board. It also discussed the Retail Destination Task Force and Angie Dickman’s resignation.

### EDIT GRANT APPLICATIONS

**A. EDIT Application #07-089** – Seeking \$10,000 from discretionary fund to support activities of the Whitewater Valley Life Science Initiative. Ducey showed a PowerPoint presentation about the work of the Life Science Initiative. **Motion by Semler, second by Chamness to approve EDIT Application #07-089. Motion carried.**

**B. EDIT Application #07-090** – IU East seeks \$5,000 from discretionary fund to hire two interns to survey the interest of the local medical community in supporting development of a clinical trials industry. Blakefield explained the proposal. **Motion by Veramallay, second by Hackman to approve EDIT Application #07-090. Motion carried.** Semler asked IU East to present results of the survey to the EDC Board in the future.

### OTHER

**Thank you** – Dinkle expressed the EDC’s thanks to the Town of Centerville and the Centerville-Abington Senior Center for hosting this meeting.

### ADJOURNMENT

**Motion by Kem, second by Jackson to adjourn the meeting at 4:58 p.m. Motion carried.**

**NEXT BOARD MEETING– 4:00 p.m. on Monday, March 5<sup>th</sup> at the Greens Fork Community Center, 117 East Pearl Street (State Road 38), in Greens Fork**