

**ECONOMIC DEVELOPMENT CORPORATION  
OF WAYNE COUNTY, INDIANA**

**Board Meeting Minutes  
Monday, November 5, 2007**

**Board Members Present:** Baumgartner, Chamness, Hackman, Harris, Jackson, Kem, Powell, Semler, Veramallay and Zetzl

**Board Members Absent:** Holman and Keep

**Staff Present:** Dinkle, Doty, Ducey, Hansen and Shaffer

**Guests Present:**

David Dorsten – interested resident  
Mary Heyob – President, Wayne County Commissioners  
Jeff Lane - *WQLK*  
Chris Nolte - *WKBV*  
Renee Oldham – Director, Main Street Richmond-Wayne County  
Dianna Pappin – President, Richmond Common Council  
Jeff Plasterer – Wayne County Council  
Karl Sharp - Member, Richmond Common Council  
Darrell Smith – *Connersville News Examiner*

**CALL TO ORDER**

Board Chairman John Zetzl called the meeting of the Board of Directors of the Economic Development Corporation of Wayne County, Indiana to order at 3:57 p.m. on Monday, November 5, 2007 at the Uptown Innovation Center located in Richmond, Indiana.

**APPROVAL OF MINUTES**

**A. October 1, 2007**

**Motion by Chamness, second by Jackson to approve the minutes from the October 1, 2007 monthly Board of Directors meeting. Motion carried.**

**TREASURER’S REPORT**

**October Financial Statement**

Harris reported the current month actual as \$41,885.76 and current month budget as \$54,245.67; under budget by \$12,359.91 for the month and under budget by \$9,459.23 year to date. In reviewing the accounts all looks well with only a few transfers. **Motion by Veramallay, second by Hackman to approve the report as presented. Motion carried.**

**Transfer of Funds**

Harris presented the following transfers of funds: Transfer \$1,886.00 from “1348 – Temporary Help” to “1366 – Retirement” and transfer \$7,000.00 from “3323 – Travel, Lodging and Meals” to “3320 – Contractual/Professional Services.” **Motion by Powell, second by Semler to approve the transfers as presented. Motion carried.**

## **EDC REPORTS**

### **A. President's Report**

Dinkle reported that last Saturday was the ribbon cutting ceremony for Dot Foods who is currently employing 100 with plans to hire more soon. They plan to be at full capacity by Thanksgiving. Dinkle stated that there is an abundance of food industries in Wayne County and as a result he plans to continue pursuing the food industry.

### **B. Projects Update**

Shaffer reported that there were 2 site visits last month at the Midwest Industrial Park; one was an auto parts manufacturer and the other a consumer goods distributor. One of the new projects in October turned out to be a mystery shopper who sent a RFP to us to complete. The EDC should get the results of how well we did in the weeks to come.

### **C. Existing Business**

Hansen stated that he met with 14 different companies last month ranging from current expansion projects, needs for land or buildings, employee training and tax abatements. He attended a National Gathering for Rural Entrepreneurs from Oct. 31-Nov. 3 in Fairfield, Iowa, and explained how the emphasis in Fairfield is on economic gardening - growing local businesses by responding to local and regional needs. Among ideas shared is a Buy Fresh, Buy Local campaign in which farm producers are connected directly with local consumers, both retail and wholesale. There is a huge emphasis on "green" (sustainable) development. Hansen said a national gathering about economic gardening is being planned for next year and he hopes that several members of the EDC staff and board can attend.

### **D. Community Development**

Doty reported that she attended CDBG recertification 3 out of 4 Wednesdays in October. She continues to work on the Safe Routes to School project by assisting EIDD to secure a traffic count to prove that the road is heavily traveled and warrants the grant. Milton's planning grant is moving forward. The town council plans to review proposals from engineering firms and rate consultants in November and should be ready to make a choice in December. Doty is also working on an IDGF grant for Really Cool Foods (RCF). After RDC completes their portion on the application it will be ready for submission.

### **E. Life Sciences**

Ducey reported that she attended a 2-day conference in Indianapolis to announce the statewide strategic plan. The plan focuses on two areas; contract organizations and pharmaceutical and medical device manufacturing. AQuMed is now operational with one employee currently with plans to hire one more soon. Xennovate contracting with AQuMed to manufacture their product is an example of economic gardening.

## **COMMITTEE REPORTS**

**A. Marketing Committee** – Chamness stated that Dinkle gave an ad and logo update at the meeting. The committee is also considering purchasing a trade show booth from the Exhibit House who gave a presentation to the committee. A formal proposal will be submitted to the committee soon.

**B. Industrial Park** – Zetzl reported that the committee had plans to discuss the water and sewer capacities at IGIP at the meeting but they had to cancel because an important speaker could not be there. Instead they talked about undeveloped land in the MIP that is currently leased to a farmer. That lease is due to expire so the EDC plans to advertise that the land is for lease again.

**C. Executive Committee** – Zetzl stated that they hosted Steve Slonaker of the Wayne County Learning Corporation to discuss how the EDC fits into the organizations. Dialog will continue because there is definitely a relationship between education and economic development. Also, plans for an IGIP tenant looking to expand were discussed and Shaffer presented a quote for a new copy machine/network printer that will save the EDC money.

## **OTHER BUSINESS**

**A. Nominating Committee Ballot** – Zetzl stated that a nominating committee must be selected. The role of the committee is to propose a slate of officers at the December board meeting. The board chairman will be an automatic member and he will appoint the chairperson of the committee. The board must vote for 3 other members, none of which can be current board officers. The ballots were tallied. The members of the nominating committee are Rhett Baumgartner, Steve Holman and Bob Powell, and John Zetzl is an automatic member.

**ADJOURNMENT**

The meeting was adjourned at 4:44p.m. without a motion.

**NEXT BOARD MEETING– 4:00 p.m. on Monday, December 3rd in the Friends Fellowship Community Room located at 2030 Chester Blvd., Richmond.**