

**ECONOMIC DEVELOPMENT CORPORATION
OF WAYNE COUNTY, INDIANA**

**Annual Meeting Minutes
Tuesday, April 8, 2008**

BOARD MEMBERS PRESENT: Ahaus, Baumgartner, Chamness, Hackman, Holman, Jackson, Keep, Kem, Powell, Semler, Spears, Veramallay

STAFF PRESENT: Dinkle, Doty, Groth, Hansen, Luken, Shaffer and van Niekerk

GUESTS PRESENT: Armand Angeles, CAITO Foods
Dennis Andrews, Richmond-Wayne County Chamber of Commerce
Randy Baker, Richmond Power & Light
Charlie Ball, Charles Ball Consulting
Douglas Bennett, Earlham College
Bob Bever, Boston Bever Klinge Cross & Chidester
Michael Bordes, Really Cool Foods
Allen Bourff, Richmond Community Schools
Denny Burns, Burns Corporation
Monica Burns, Deputy City Clerk
Chris Cenova
Peggy Cenova, Hagerstown Town Council
Marcie Chamness, Trinity Gifts
Alan Cheanzi
Bob Ciprietti, Really Cool Foods
Bob Clamp, Really Cool Foods
Mary Jo Clark, Contemporary Consulting
Ryan Clark, Palladium-Item
Len Clark
Brian Cox, CAITO Foods
Ron Cross, Boston Bever Klinge Cross & Chidester
Tom Cummins, Cummins Electric, Inc.
Travis Cummins, Cummins Electric, Inc.
Kyle Dafler, AFLAC
Bruce Daggy, Boys & Girls Clubs of Wayne County
Tom Dickman, Rose City Business Park
Mike Dickman, Rose City Business Park
Al Dillon, Wayne County Council
Rhonda Duning, Lingle Real Estate
Marc Duning, Lingle Real Estate
Tony Foster, City of Richmond
Mick Fowler, Cambridge City Town Council
Mike Gibbs, Ivy Tech Community College
Mark Godsey, AFLAC
Dan Groth
Rhonda Hagenoff

Jim Hair, Richmond Art Works
Richard Hamm, Paul Casket Company
Steve Harold, CAITO Foods
William Harris, City of Richmond
Tracy Hartman, Alliance for Strategic Growth, Inc.
Pat Heiny, Contemporary Consulting
Mary Heyob, Wayne County Commissioner
Steve Higinbotham, Wayne County Planning Office
Sara Higinbotham, Richmond-Wayne County Chamber of Commerce
Jane Holman, WayNet
Steve Holthouse, Lingle Real Estate
Scott Hoppe, Hoppe Jewelers
Jeff Huffine, Huffine Designs
Rachel Hughes, Wayne County Foundation
Mayor Sally Hutton, City of Richmond
Jon Igelman, M.D., Colonel, USAF, Retired
Dave Inderstrodt, Maze Design
Greg Janzow, Smith Dairy
Nicholas Jarrett, Hagerstown Clerk-Treasurer
Mickey Johnson, Palladium-Item
Vikki Johnson, Richmond Symphony Orchestra
Mindy Kenworthy, IEDC
Garry Kleer, First Bank Richmond N.A.
Lynn Knight, Earlham College
Jeff Lane, WQLK/WHON
Teresa Lindsey, Really Cool Foods
Paul Lingle, Lingle Real Estate
James Maley, Free Play
Carlos Mas
Dale McConnaughay, Palladium-Item
Scott McKee, First Merchants Bank
Carla Metzger, Richmond WorkOne
John Mohr, Earlham College
Gordon Moore, Beals-Moore & Associates, Inc.
Gary Moorehead
Sarah Jane Moyer
Myron Moyer, Wayne County Council
Chris Nolte, WKBV/WFMG Radio
Boyd Norfleet, Becker Electric
John Oberle, Oberle & Associates, Inc.
Renee Oldham, Main Street Richmond - Wayne County
Diana Pappin, Ivy Tech Community College
Ken Paust, Wayne County Commissioner
Nasser Payder, Ph.D., Indiana University East
Jeff Plasterer, Wayne County Council
Kim Poinsett, First Bank Richmond N.A.
Steve Porter, First Richmond Group
Scott Porter, First Richmond Group

Ed Potts, TBK America, Inc.
Phil Quinn, WHON/KICKS 96
Stephen Rabe, Wayne County Council
Michael Recanati, Really Cool Foods
Erma Rich, Sister Cities, Inc
Tracie Robinson, Prime Realty
Brett Roland, Whitewater Construction
John Rusie, First Bank Richmond N.A.
June Salzarulo, Big Hill GMAC
Steve Saum, Richmond Power & Light
Gary Saunders, Wayne County Council
Tim Scales, Indiana University East
Karl Sharp
Marjorie Sharp
Tiffany Shaw, Wayne County Vision
Brad Smarelli, Smarelli Construction
Darrell Smith, Connersville News Examiner
George Sowers, Knoll, Kolger, Sowers, Metzger – EDC counsel
William Stackhouse
Mike Statzer, Wayne County Assessor
Avis Stewart, Earlham College
Dave Stidham
Pam Stoops, First Bank Richmond N.A.
Janice Strain
Dave Strycker, WHON/KICKS 96
Rick Thomas, Thomas Masonry
Kim Thurlow, Ivy Tech Community College
Hennie van Niekerk, Work Horse
Jeremy Vincent, Garden Avenue Landscape
Mary Walker, Wayne County Convention & Tourism Bureau
Mike Walker, Whitewater Valley REMC
Jim Walton, Brand Acceleration
Bob Warner, Town of Hagerstown
Robin Weinert, First Bank Richmond N.A.
Nick Wetzel, Wetzel Family Auto Cruise
Lynn Wetzel
Doug Williamson, Wayne County Commissioners
John Zetzl, Gillam & Zetzl, Inc.
Rob Zinkan, Indiana University East

CALL TO ORDER

Board Chair Joe Chamness called the annual meeting of the Board of Directors of the Economic Development Corporation of Wayne County, Indiana to order at 4:12 p.m., Tuesday, April 8, 2008, at Forest Hills Country Club in Richmond, IN.

2007 REVIEW

John Zetzl reflected on the previous year by speaking of the successes that the that the board and staff achieved under the new leadership of Jim Dinkle along with the guidance provided by George Sowers,

and the hard work put in by the board of directors. Those successful projects included Really Cool Foods, DOT Foods, Johns Manville, Bev's Threads, Farm Credit, a bid for the presidential debates, along with the acquisition of a new marketing firm, Brand Acceleration. Further successful projects include the Industrial Park, Cardinal Greenway, Life Sciences, and a revamping of the EDC policies. We were under budget for the year 2007 and returned \$164,000.00 to the City. Zetzl thanked Dick Hamm and Joe Chamness for their participation in the EDC's success.

2008 OVERVIEW

Joe Chamness discussed one direction of the EDC as being focused on jobs and employment in life sciences and in growing all jobs. Specifically, he spoke of the TBK expansion resulting in 200 plus jobs, Primex rebuilding and expanding, growing and expansion of opportunities and aggressive marketing on behalf of the EDC as can be seen in our development of advertising in seatback magazines in planes, new signs, a new marketing plan and heightened exposure for Wayne County. He discussed the fact that we remain competitive in reviewing proposals and that some of the strengths of Wayne County are based on our location in the middle of the country and access to interstate, as well as the fact that we have land still available and access to rail transportation. Chamness complimented Dinkle and his excellent staff at the EDC.

AWARDS

Joe Chamness presented John Zetzl with the Past Chairman Award and William Harris was presented with the Past Member, Board of Directors Award. Both were also presented with an Economic Development Clock as thanks for their dedication to the Economic Development Corporation during their tenure on the board.

KEYNOTE SPEAKER

John Zetzl introduced our keynote speaker, Michael Recanati, founder of Really Cool Foods, and read his biography. Mr. Recanati spoke of his decision to bring Really Cool Foods to Wayne County and the events that led to that decision. Mr. Recanati discussed how Really Cool Foods came about and how exciting it is for him to be involved in this project from its inception. Recanati thanked the EDC and Wayne County for their help in bringing Really Cool Foods to fruition here in Wayne County.

ADJOURNMENT

Chamness adjourned the meeting at 4:40 p.m. without a motion.